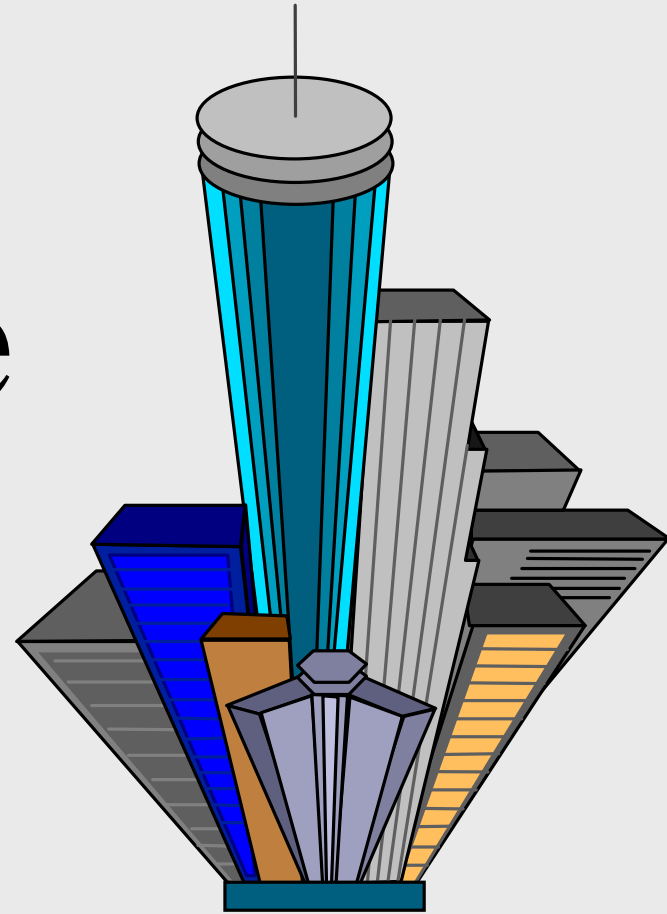


Thermal Energy Storage

**A Solution for the Energy
Challenges of the
21st Century**

Mark D. Lindberg, PE FAFCO



ARI Thermal Energy Storage Equipment Section

Current Members

Baltimore Aircoil Company

Calmac Manufacturing Corporation

Cryogel

Dunham-Bush, Inc.

Evapco

Fafco, Inc.

Henry Vogt Machine Company

The problem...

- U.S. is 60% dependent on foreign oil
 - High potential for dislocation in Middle East
 - What makes more sense:
 - Build new generating capacity?
 - or
 - Use existing capacity more efficiently?
-

What is Thermal Energy Storage?

TES is a technology which allows the generating and storing of cooling capacity at night-time in order to reduce...

- Peak demand**
 - Energy usage**
 - Energy costs**
 - Emissions**
-

The chiller system is about 40% of peak demand

Chiller System

- Chiller System = 1000 W/Ton
- Load = 500 Ft² /Ton

2 W/Ft²



Lighting

1 W/Ft²

Miscellaneous

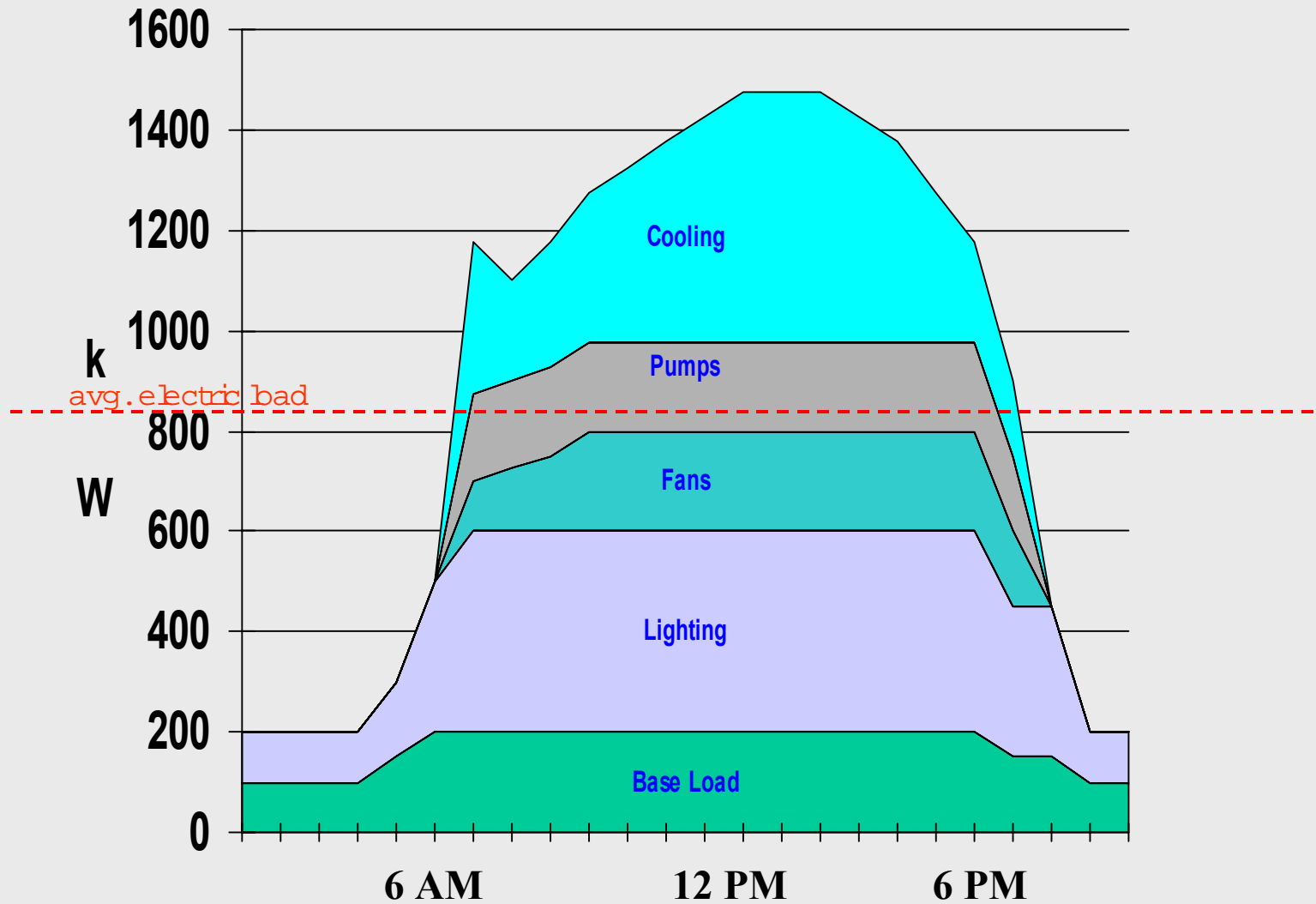
2 W/Ft²

CHILLER SYSTEM IS ABOUT 40% OF PEAK DEMAND

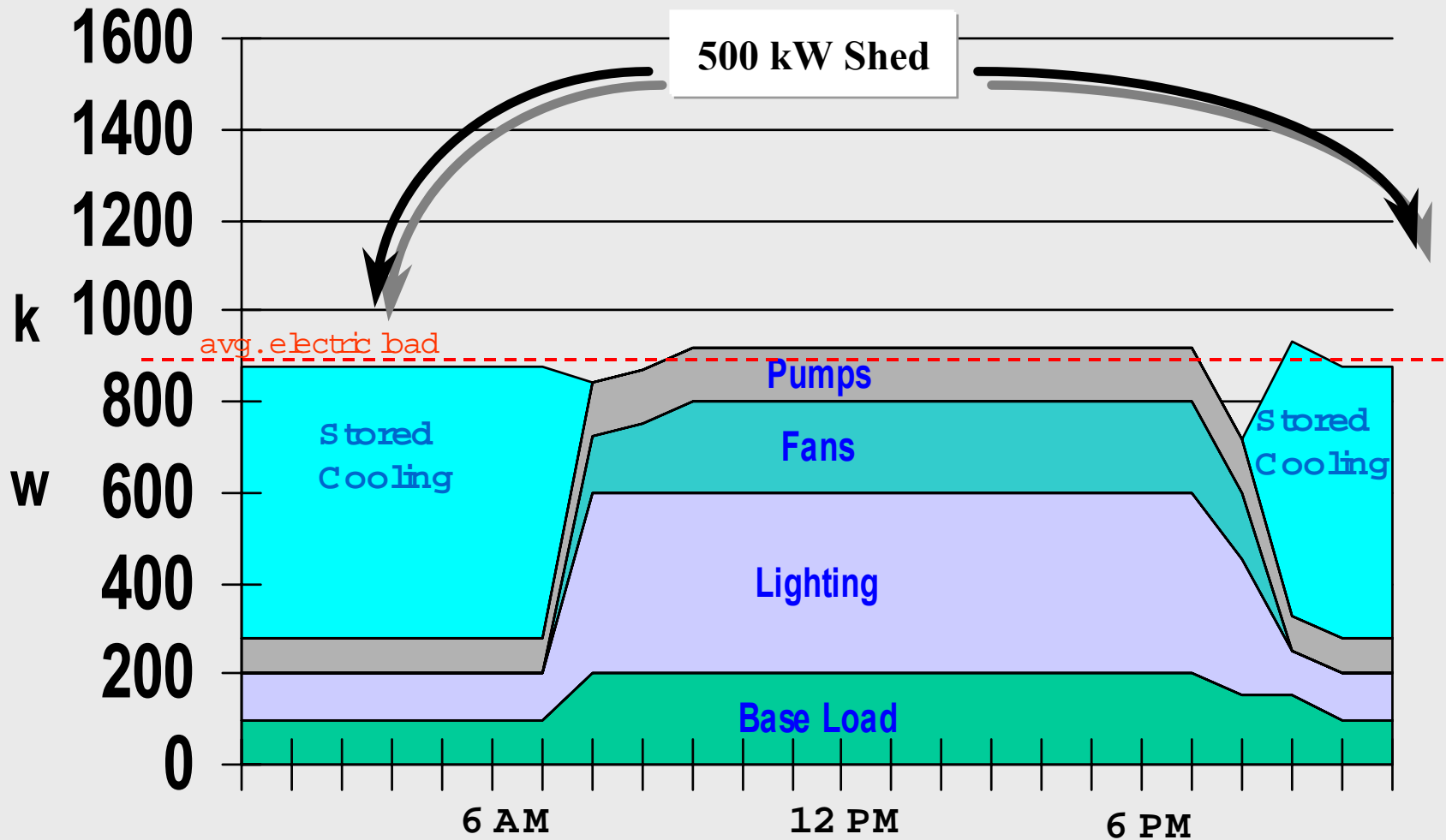
Shifting from day to night-time energy use reduces operating costs

- **Daytime energy costs 4 to 5 times more than night-time energy**
 - **A large percentage of a TES system's energy usage is at night**
 - **TES thus reduces air conditioning kW demand by up to 40%**
-

Conventional Cooling Profile



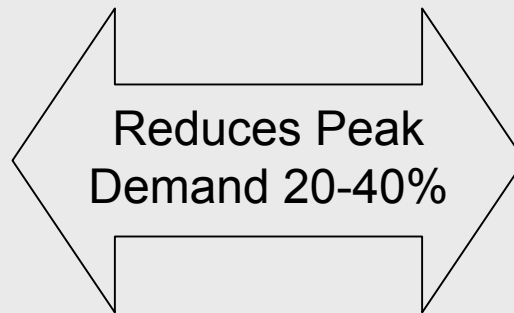
Storage Cooling Profile



Thermal Storage Benefits

Source

- Reduces source energy usage at power plant by 8-34%
- Reduces CO₂ emissions 30 to 50% vs. absorption
- Increases load factor of generation up to 25%



Site

- Reduces first cost up to 10%
- Reduces consumer's AC energy costs 10-20%
- Reduces energy usage at the building up to 14%
- Provides operational flexibility for consumer in a deregulated energy market

The Solution...

Shift existing capacity before...

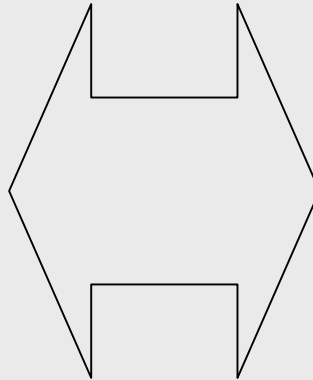
Building new capacity that...

- **Takes time**
 - **Is expensive**
 - **Relies on uncertain technology**
 - **Pollutes**
-

In over 6000 installations in 35 countries around the world, TES reduces peak demand

Source Energy

8 to 30% reduction in California for each kW shifted from on to off peak¹



Site Energy

Up to 14% reduction measured on side by side comparison²

¹CEC (Report # 500-95-005) sponsored report

²EPA/DOE's Energy Star Building Label Program rated a building using TES 99, out of a possible 100 points, based on actual readings. This is the highest rating it has ever given. (Centex Building, Dallas, TX)

A Little History...

Thermal Storage in the 1980's

- **Thermal Storage became widely used in the 1980's because utilities encouraged load-shifting in order to avoid building new power plants**
 - **Energy conservation was not a main priority**
 - **Due to utility rebates for TES, many users did not leverage the other benefits of TES**
 - **In the 1990's all this changed but our reputation unfortunately did not.**
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